

Invest  
in **Girls.**  
Change  
the **World.**





**Girl Scouting  
builds girls of  
courage, confidence,  
and character,  
who make the world  
a better place.**

## Invest in Girls. Change the World.

It all started with one woman, one mission, and one necklace. In 1912, on the cusp of launching what would become the largest girl-led organization in the world, Girl Scouts founder Juliette Gordon Low sold her family’s heirloom pearl necklace. Her newfound organization was in need of monetary funds and the proceeds from the sale went directly towards supporting early operational costs. Juliette was willing to invest time, talent, and resources in order to see her vision of building bold and courageous female leaders become a reality. She believed that when we invest in girls, they change the world. And she was right.

For more than 100 years, Girl Scouts has helped transform millions of girls into leaders and change-makers. With programs that foster development, encourage leadership, and provide a safe and supportive place for girls to explore and grow, Girl Scouts equips girls with the courage to dream big and the confidence and skills to turn those dreams into reality.

Supporting girls on their path to leadership means helping them become leaders who are assertive and confident. Leaders who are full of integrity and resilience. Leaders who are passionate and committed to their community and to building a better world for us all. It is because of investments in girls that we are able to offer life-changing leadership opportunities, giving girls the chance to develop a strong sense of self, engage in innovative problem-solving, show fearlessness in the face of adversity, and demonstrate inclusion and collaboration across all facets of their lives.

**Studies have consistently shown that one of the most effective ways to boost a nation’s economic output, enhance productivity, and improve the overall vibrancy of society is to invest in the leadership capabilities of girls and women.**

The investments we make in girls are lifelong and hold invaluable returns for our society and our world. Our 2015-2016 Annual Report is not only a wonderful reflection of all that we have accomplished this past year, it is also a testament to how investing in Girl Scouts supports transformative girl-led programming that builds girls of courage, confidence, and character, who make the world better place.

We hope you’ll join us in celebrating our accomplishments – and, most importantly, in ensuring there are even more female leaders in the future.

Yours in Girl Scouting,

**Lisa M.K. Jones**  
Chief Executive Officer

**Jean Gordon Carter**  
Board Chair



# The Girl Scout Leadership Experience

Girl Scouts is the premier leadership development organization for girls. Founded in 1912, Girl Scouts now stands at 2.7 million strong nationwide.

At Girl Scouts – North Carolina Coastal Pines, we deliver our mission to thousands of girls from the sandy beaches of the Crystal Coast to the pine forests of the Piedmont – and everywhere in between.

26,523  
Girls

9,508  
Adults



## THREE KEYS TO LEADERSHIP

DISCOVER

CONNECT

TAKE ACTION

## SUPPORTIVE ENVIRONMENT

GIRL LED

INVOLVES LEARNING BY DOING

HIGHLIGHTS COOPERATIVE LEARNING

## FIVE CORE PROGRAM AREAS

LEADERSHIP

THE OUTDOORS

SCIENCE, TECHNOLOGY, ENGINEERING, AND MATH (STEM)

FINANCIAL LITERACY

HEALTHY LIVING

## SHORT TERM RESULTS

### GIRLS GAIN

SPECIFIC KNOWLEDGE, SKILLS, ATTITUDES, BEHAVIORS, AND VALUES

EMBEDDED IN THE GIRL SCOUT PROMISE AND LAW

## LONG-TERM OUTCOMES

GIRLS LEAD WITH COURAGE, CONFIDENCE, AND CHARACTER TO MAKE THE WORLD A BETTER PLACE

“

I thought leadership was just being a role model, but I learned you also have to be compassionate.”

– 2016 SUMMER LEADERSHIP CAMP PARTICIPANT





# Invest in Girls. Every Girl Leads.

9,207  
girls served through  
outreach programs

With a rich history of inclusion, Girl Scouts remains committed to making our programs accessible to all girls. By eliminating barriers through community outreach and financial assistance programs, the council served 9,207 girls who otherwise could not participate in the Girl Scout experience. Through funding from partners like **The United Way**, **Capitol Broadcasting**, and the **ChildTrust Foundation** – and by working with housing authorities, schools, and other community partners – we ensure girls have the opportunity to build their business sense, hone their financial literacy skills, and explore the world of STEM, among other programs. Research shows that Girl Scouting can have the greatest impact on girls of lower socioeconomic status, and so we invest resources in making our programs available and accessible – so that every girl can lead.

“Since joining Girl Scouts, I’ve been more open and I’m not afraid to speak in front of anyone. I make friends easier, and I talk more than I used to.”

– JASMINE, GIRL SCOUT JUNIOR  
IN COMMUNITY OUTREACH TROOP #5050

70%  
of girls

in our community outreach programs reported possessing positive values including acting ethically, honestly, and responsibly, and showing concern for others as part of our program.




Girl Scouts – North Carolina Coastal Pines received a \$50,000 Community Impact Cash Grant from **Cisco** and the **Cisco Foundation** to support our community outreach program series, *Engineer Your Journey*. The grant provided 300 girls from underserved households with a six-session series focusing on STEM in Wake and Durham counties. Thanks to this investment, girls explored STEM topics and engaged with female mentors actively contributing to these fields.



# Invest in Girls. Build More Leaders.

Every day across our council, Girl Scouts commit to Take Action. The ultimate expressions of this commitment to service are the Girl Scout Bronze, Silver, and Gold Awards. Whether through planting a community garden at her school to inspire others to eat healthily, advocating for animal rights, or building a network of resources that encourages girls to enter the medical field, a Girl Scout pursuing one of these awards creates lasting change in her community while demonstrating significant leadership, planning, networking, and organizational skills.

71   
261   
638 

For her Girl Scout Gold Award project, Sadhana Anantha, created a science lab to educate and engage pre-teens about diverse diagnostic tests used to identify various diseases such as Ebola. She conducted a simulation activity during which she used a mock ELISA test to demonstrate how to diagnose the Ebola virus.



“The stigma of ‘I can’t do or understand this because I am too young’ was a mindset I wanted to dispel. I wanted to inspire young minds to take action and encourage them to begin to create their own footprint in the world.”

– SADHANA



For 100 years, the best and brightest have undertaken projects to improve their communities—and the world! Since 1916, the Girl Scout Gold Award and its equivalents have reflected the highest and most prestigious achievement in Girl Scouting. The Girl Scout Gold Award stands for excellence and leadership for girls everywhere.

Girl Scouts – North Carolina Coastal Pines celebrated this historic milestone with a commemorative event at the North Carolina Executive Mansion on June 1, 2016. Alongside sponsor **BlueCross BlueShield North Carolina**, the celebration recognized the achievements of all recipients of the Girl Scout Gold Award, or its equivalent, who have made meaningful and sustainable change in their local communities and beyond over the last 100 years.



# Invest in Girls. Send Her Outdoors.

For over a century, the outdoors has been a cornerstone of the Girl Scout experience. From a relaxed swim in the lake to teaming up on a wildlife conservation project to high-adventure rock-climbing, Girl Scouts offers girls a variety of opportunities to learn and grow from the outdoors in. Leadership activities are woven into the outdoor experience as girls gain confidence while building skills, trying new things, and taking risks in a safe and supportive all-girl environment.

Continuing the council's commitment to outdoor education, many improvements and enhancements to camp properties and programs were made in the 2015-2016 year, including:

- Expansion of our Summer Leadership Camp by providing scholarships to 65 girls from low-income backgrounds to attend this unique camp that combines a traditional camp experience with leadership training, community service, and mentorship from female community leaders.
- Renovation of the interiors of the East and West Bath House at Camp Hardee was completed by **DBS Construction, LLC of Greenville**.
- **The Lowe's Hero Project** funded a new activity shelter at Camp Hardee.
- The Crisp Cabin at Camp Hardee was rebuilt to serve as the summer camp office and infirmary.
- At Camp Graham the dining hall underwent improvements to lighting and climate with the installation of LED lights and fans.
- Thanks to the **Robert P. Holding Foundation** and other community partners, the Owl Hollow Unit at Camp Mary Atkinson saw the installation of window, insulation, HVAC, and a rebuilt bath house allowing Girl Scout troops and other guests to use it year-round.

**5%** increase in summer camp  
resident participation from 2015



**10**   
**Girl Scouts**  
participated in  
adventure camps

**2,667**  
 **girls**

from **39** of our **41** counties  
attended summer  
camp programs

**4** unique  
properties

**17** **164**  
volunteer led day camps adult  
volunteers



Thanks to donors to our Campership Fund, more than 200 girls attended summer camp programs through full and partial scholarships, like the Sue "Skipper" Csorba Camperships. These full camperships – named for a Girl Scout alumna who was committed to giving girls of every background the chance to have an outdoor experience – are targeted to first-time campers showing significant financial need and commitment to Girl Scouting.



# Invest in Girls.

## Grow her Financial Literacy Skills.

The Girl Scout Cookie Program is a true financial literacy program helping girls learn skills to be leaders in business, manage their finances, and gain self-sufficiency and confidence in handling money. All proceeds from the Cookie Program remain within the council and are used to benefit girls – both directly in the troop treasuries and indirectly by subsidizing the cost of providing Girl Scouting across all 41 counties. When girls participate in the Girl Scout Cookie Program, they're selling more than America's favorite cookies, they're funding life-changing leadership experiences and adventures.



# 3 million

boxes sold

1,248 | 12,433

Total Troops Selling | Total Girls Selling

Girls sold an average of

241

boxes each

## TOP COOKIE SELLERS

3,857 BOXES  
SHELBY GUIDRY  
Cumberland County

3,504 BOXES  
JENNA ANDREWS  
Franklin County

3,311 BOXES  
RUTH LAHL  
Cumberland County

Madeline Fischer of Brunswick County was the top Operation Cookie Drop seller with 543 boxes of Girl Scout Cookies donated to our military troops. Over the last eleven years, Girl Scouts – North Carolina Coastal Pines has provided our military men and women with a sweet taste of home by donating almost 900,000 boxes of cookies as part of a council-wide service project, Operation Cookie Drop – 65,856 boxes in 2016 alone.

“ I learned how to make change, manage money, set goals, sales techniques, and practice role playing and communicating with my customers. I've got a pretty good idea about how hard it is to run a small business.”

– MADELINE





# Invest in Girls. Help Her Pursue STEM.

**Summer Science Camp** offers a week of “living and learning” STEM on a college campus for 60 middle school girls. Through generous partnership with **Cisco**, financial assistance was provided to 30 girls to participate in this amazing program. Girls worked hands-on with chemists, horticulturists, computer scientists, engineers, and others to better understand the opportunities they will have in high school, college, and ultimately a career.

**80%**  
of Summer  
Science Camp  
participants ended  
camp more excited and  
more confident about  
their futures in science!



Studies show that while a majority of today’s girls have a clear interest in STEM - Science, Technology, Engineering, and Math - they do not prioritize STEM fields when thinking about their future careers. That’s why Girl Scouts - North Carolina Coastal Pines provides more than 80 STEM programs, events, and skill-building badges each year across our council.

With the support of the **STEM-brella partners: Cisco, Goodnight Educational Foundation, Google Fiber**, and others, we are able to provide 44 council-sponsored STEM programs, resulting in 2,300 girls gaining confidence in their technology knowledge and skills, receiving hands-on mentoring by women in STEM fields, and engaging in a wide range of STEM careers.

TechnoQuest provided 150 middle and high school Girl Scouts a day of hands-on STEM exploration on the campus of Meredith College. Thanks to presenting sponsor **Duke Energy**, girls explored engineering, design, forensics, robotics, coding, physics, and chemistry in workshops led by female professionals and faculty in STEM fields.



70%  
of girls

responded that the healthy living program left them feeling able to improve their lives through healthy choices.



Invest in Girls.

Create a **Healthier Lifestyle.**

To address the overall health of today's girls, Girl Scouts—North Carolina Coastal Pines aims to provide a safe environment where girls are empowered to develop their own path toward a healthy lifestyle – a key to leadership success. For girls, being healthy is not just about eating right and exercising; it is also about feeling good about one's self, being supported by family, and engaging in safe friendships.

With events and programming like Scouting for the Cure where Girl Scouts learn more about cancer and healthy living, Exploring the Outdoors when girls set out on a hike, or Canoeing 101 which could spark a life-long hobby – girls will learn new skills and feel good about themselves through Girl Scouts.



Without the generous investment of corporate and individual partners, including our leading investors the **Frank K. Webb Charitable Trust** and **BB&T**, and additional support from **Time Warner Cable**, Daisy our mobile program vehicle wouldn't have exceeded program delivery expectations. In its first full year of operation, Daisy served **3,296 girls** and **919 adults** across 30 counties – the majority in rural and underserved areas of our council.

“Healthy Living was the program most requested by troops wanting a visit from Daisy. Through it, I lead girls through sessions on exploring healthy food choices and managing stress through exercise. The girls especially love the healthy snacks!”

– MELISSA ALMODOVAR, PROGRAM DIRECTOR, MOBILE PROGRAM VEHICLE





## Condensed Statement of Financial Position

As of September 30, 2016

### ASSETS

Current Assets	
Cash and Cash Equivalents	\$4,321,708
Accounts Receivable	\$61,501
Pledges Receivable	\$265,587
Inventory	\$258,142
Prepaid Expenses	\$211,281
<b>Total Current Assets</b>	<b>\$5,118,219</b>

Other Assets	
Long-Term Pledges Receivable	\$60,785
Net Property and Equipment	\$6,177,185
Investments	\$9,961,759
<b>Total Other Assets</b>	<b>\$16,199,729</b>

<b>TOTAL ASSETS</b>	<b>\$21,317,948</b>
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### LIABILITIES

Accrued Payroll	\$166,705
Accounts Payable	\$291,893
Deferred Revenue	\$61,815
Accrued Leave	\$181,414
Other Short-Term Liabilities	\$17,344
<b>Total Liabilities</b>	<b>\$719,171</b>

<b>Net Assets</b>	
Unrestricted	\$16,289,785
Temporarily Restricted	\$648,111
Permanently Restricted	\$3,660,881
<b>Total Net Assets</b>	<b>\$20,598,777</b>

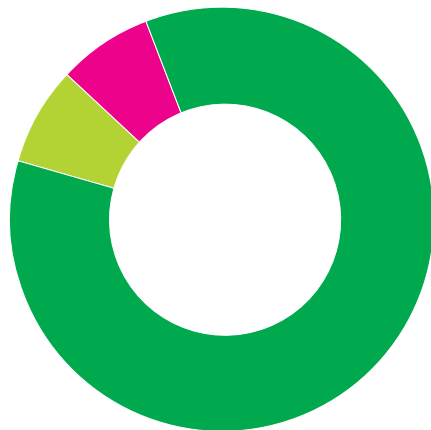
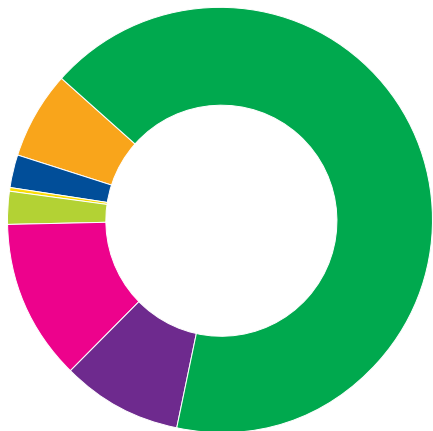
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$21,317,948</b>
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## Condensed Statement of Activities

Year Ended of September 30, 2016

### Public Support & Revenue

Product Sales	\$7,257,844	66.7%
Contributions	\$1,311,062	12.1%
Program Fees	\$1,016,992	9.3%
Investment Income	\$694,281	6.4%
Retail Sales	\$286,707	2.6%
United Way	\$270,235	2.5%
Other	\$42,620	0.4%
	<b>\$10,879,741</b>	<b>100%</b>



### Expenses

Program Services	\$8,675,919	85.3%
Fund Raising	\$762,357	7.5%
Management & General	\$727,971	7.2%
	<b>\$10,166,247</b>	<b>100%</b>





# Invest in Girls. Make a Difference.

Donors lead Girl Scouting forward in many ways. Giving expresses a donor's personal belief in the value of Girl Scouts. Giving encourages greater engagement and inspires others to contribute. When we lead in giving, others follow. Girl Scouts – North Carolina Coastal Pines is grateful for the generous financial support we receive from individuals, corporations, and foundations. The following donors have made gifts of cash or in-kind to Girl Scouts – North Carolina Coastal Pines from October 1, 2015 through September 30, 2016. Thank you for your investment in girls.

*Donors who have made gifts for three consecutive years or more are listed in green. Donors who have made multiyear commitments receive a \*.*

## Leadership Society: \$100,000 and above

BB&T Charitable Contributions\*  
Frank K. Webb Charitable Trust\*

## Take Action Circle: \$25,000 - \$100,000

Capitol Broadcasting Company, Inc.  
Centerline Digital  
ChildTrust Foundation  
Cisco Systems, Inc.  
Clean Design  
Duke Energy Foundation  
Foundation For The Carolinas  
The LongLeaf Fund  
Diane and Sander Pomper\*  
Time Warner Cable  
United Way of Cumberland County  
United Way of the Greater Triangle  
United Way of Sampson County  
United Way of Wayne County

## Connect Circle: \$10,000-\$24,999

ABC Bakers  
BlueCross BlueShield of North Carolina  
Cole Foundation  
Goodnight Educational Foundation, Inc.  
Google Fiber  
North Carolina Community Foundation  
PNC  
Robert P. Holding Foundation  
United Way of Chatham County  
United Way of Pitt County  
United Way of Tar River Region

## Discover Circle: \$5,000 - \$9,999

Anonymous  
Bank of America  
Bayer CropScience  
Chamblee Graphics  
Sandie M. and Jeffery Chapman, Sr.  
Cooperative Council of North Carolina  
The Eddie and Jo Allison Smith Family Foundation  
First Citizens Bank  
Galloway Ridge Charitable Fund  
Girl Scouts of the USA  
Jane and Robert Green  
Jenna Green\*

Bonnie V. Hancock\*  
Kristen Hess\*  
HH Architecture\*  
IBM  
John William Pope Foundation  
Harriet Jones  
Lisa and Jeffery A.R. Jones\*  
Junior League of Fayetteville  
Leath Foundation  
Mr. and Mrs. James H. Maynard  
Frances O'Sullivan\*  
Pee Dee Electric  
Perdue Foods

Roanoke Valley United Way  
Yvonne Sims, LLC  
Katrina and Russ Tatum  
UNC Rex Healthcare  
United Way of Onslow County  
United Way of Richmond County  
United Way of Robeson County  
United Way of Scotland County  
United Way of Wilson County  
WakeMed  
Wells Fargo  
Women for Women of Pitt County  
WRALFM - 101.5 FM

## Trefoil Club: \$2,500-\$4,999

Anonymous  
Bank of America LEAD for Women  
Boddie-Noell Enterprises, Inc.  
The Borden Fund, Inc.  
Leesa Brinkley  
R.A. Bryan Foundation  
Wendy Burden\*  
Cheryl Burns\*  
Carolinas IT  
Carteret County Unrestricted Endowment  
Fenwick Foundation  
Frances and George Garrett  
Susan Garrity and Jeff Basham  
Granville County United Way  
Donna and Peter Heffring  
Hill, Chesson & Woody  
Investors Management Corporation  
Jackson & Sons  
Johnston County Unrestricted Endowment Fund  
JustGive  
Manju Karkare\*  
KDI Capital Partners, LLC  
Lenoir/Greene United Way  
Lowe's  
Lucille Murchison Marvin Fund  
Easter Maynard  
Moore County Unrestricted Endowment Fund  
Mt. Olive Pickle Company, Inc.  
North Carolina Electric Membership Corporation  
Novozymes North America, Inc.  
James E. Peterson  
Tricia and Stuart Phoenix  
Valerie M. Quiett\*  
Marywalker Romanus\*  
R. C. Sadler Foundation  
SEPI Engineering & Construction  
Shaw University  
Caroline Sherman  
Sonitrol of the Triangle  
Sue Stevens\*  
Cathy Stipe  
Tula Summerford  
TradeMark Properties  
Lance Trenary  
Triangle Community Foundation  
Truist  
United Way of Bladen County  
United Way of Moore County  
Frank and Sue Ann Westmeyer\*

## \$1,000-\$2,499

Anonymous  
AT&T  
William Barnett  
Beaufort County United Way  
Brenda and Christer Berg  
Deborah G. Brady  
Ann 'Scottie' and Bill Bryan  
CAPTRUST  
Charles Schwab Foundation  
The Charlotte Observer Summer Camp Fund  
Rebecca H. Christian  
Marion Johnson Church  
Lisa and Gary Cline  
Melissa and Michael Colantuoni  
Columbus Regional Healthcare  
Credit Suisse  
Cyber Shield Consulting, Inc.  
Alison T. Decinti  
Melanie and Jeff Dubis  
Duke Raleigh Hospital  
Fidelity Charitable Gift Fund  
Leslie and Gordon Flood  
Linda Foreman  
Lynne G. Garrison  
Dave Gospodarek  
Great Outdoor Provision Co.  
Linda and Robert Grew  
High Tech Accessory Items, Inc.\*  
Emily K. Hill and Miller Cochran  
Olivia Holding  
IBM Employee Campaign  
Jacksonville Rotary Club District 7730  
John Luther and Isabelle Gray  
McLean Trust  
Linda and Steve Johnson

Cindy Kelley-Deaton  
Marsha Kitter  
Lenovo Employees Care Campaign  
LORD Corporation  
The Merck Foundation  
MetLife  
Annette Moore  
Moore Women - A Giving Circle Gift Fund  
Onslow Caring Communities Foundation Unrestricted Endowment  
Lochie Overbey-Coffey  
Paragon Commercial Bank  
Natalie Perkins\*  
Justin and Heather Pinnix  
Anita Blomme Pinther  
Barbara L. Putney  
Melissa Reed  
Laura M. and Paul Ridgeway  
Roxboro Rotary Club  
Barbara Grant Schliebe  
Sheraton  
Margaret Sirvis  
Mindy and Guy Solie  
Karine V. Stallings  
Strowd Roses  
United Way of Lee County  
Vance County Unrestricted Endowment  
Whitney Von Haam  
Walmart Foundation  
Tommy West  
Weyerhaeuser  
Wilmington Cape Fear Rotary Club  
YourCause, LLC

## Ensuring Access to Education: A Take Action Project

Gina\*, a 2016 Summer Leadership Camp participant, wanted to address the educational needs of students who fall behind in school due to long-term hospitalization, an issue that had affected a friend of hers. She wanted to develop a program where ill students would be given resources and additional assistance to keep up with school work. "I think my project will not only benefit the student, but also the community. By not falling behind in school, the student can become a successful citizen."

*\*name changed*



\$250-\$999

Anonymous  
Gale Adcock  
Aetna Foundation  
Elisabeth Amend  
AT&T Employee Giving Campaign  
David B. Auman  
Monica Barnes  
Tamara and Brent Barringer  
Kelley Basham  
Valerie L. Bateman  
Ann-Cabell Baum Andersen  
Melissa D. Beard  
Ingrid and Jerry Beckman  
Benevity Community Impact Fund  
Buddy Bengel  
Frances and Ron Bobbie  
Erika and Eric Braun  
John P. Braun  
Nancy Briggs  
Patty Briguglio  
Angela Britt  
Michelle and Jim Captain  
Carolina Comfort Air  
Jean G. and Mike Carter  
Joy M. Chafin  
Charles Fox Homes, LTD  
Laura Cummings Clarin  
Beverley Clark  
Craven-Havelock Service Unit  
Nancy Crowley  
Carol Day  
Jill S. Diaz  
Kristal Diaz-Rojas  
Sarah Ann Dietrich  
Pam and Jeff Duncan  
Peggy Fain  
Candice and Bruce Ferguson  
Jackie Ferguson  
Joanne Forbes  
Sarah Fox

Girl Scout Troop #231  
GlaxoSmithKline Employee Campaign  
Cindy Godwin  
Gyan Gupta  
Nancy and Jim Hall  
Rita and David Hart  
Havelock Chili Festival  
Edna Hensey  
Michelle and David Hile  
David and Patricia Hill  
Lindley Hille  
Phil Hodges  
Hoke County Service Unit  
Ivonne Ibarra-Guajardo  
Interskate  
Judy and Bill Irwin  
Becky and Dan Jacobs  
Jedrey Family Foundation, Inc.  
Johnston County, Area 25  
Stefanie and Doug Kahn  
Rosemary Kenyon  
Vera Khayrallah  
Curt Ladig  
Elizabeth and Stephen LaPierre  
Joanna Lauen  
Susan and Allen Lee  
Kristi Lee-John  
Elaine and John Loyack  
Sandi Macdonald  
Magnolia Glen  
Matthew Markie  
Amy J. Mayer  
Meaghan McClenny  
Sharon and Mike McCloud  
McKesson Foundation  
Mechanics & Farmers Bank  
Lori V. Mills  
Moore County, Area 29  
Cecily and Peter Nisbet

Nancy and Charles S. Norwood  
Oak Level Ruritan Club  
The Oliva Family Charitable Fund  
Meridith Orr  
Papa John's USA  
Krista N. Park  
Virginia Parker  
Anne Parks  
Kathryn and Rick Peele  
Katherine Pellack  
Person County United Way  
Laura Philpot  
Piedmont Services Corporation  
Pinehurst Community Foundation, Inc.  
Cheryl L. Porter  
LeShawndra N. Price  
Hilda Pinnix-Ragland  
Debbie Ratliff  
The Redwoods Group Foundation, Inc.  
Adrian Reeder  
Gray Reed  
Richard and Constance Guerin Charitable Fund  
Debbie and Larry Robbins  
Rotary Club of Rockingham Charities  
Kristina M. Sanders  
Schneider Electric/Square D Foundation  
Christine and Peter Schoaff  
John F. and Wanda Schramm  
Schwab Charitable  
Jodi Schwartz  
Dianne Sellers  
Jen Sisak

Jeannie Sollars  
Lori Spivey  
Sherri Stewart  
Caroline Sullivan  
Sunrise Kiwanis Club of Goldsboro Foundation  
Margaret and Barry Teasley  
Sandra C. Thomas  
Marlon Torres  
Meta Trombley  
Marla Turlington  
United Way of Cape Fear Area  
United Way of Central Carolinas  
United Way of Coastal Carolina  
Cynthia and Richard Urquhart  
Vaco  
Marie VanHeusen  
Verizon Foundation  
Jennifer Wagner  
Wake County, Area 15  
Service Unit 238  
Connie Walker  
Claudie Wallen  
Mary Walton  
Martha Webb  
Kathryn Wester  
Betsy Wharton  
Whiteville Rotary Club  
Mrs. Louis R. Wilkerson  
Saundra W. and Dennis Williams  
Debi L. Willis  
Lori Winkelstein  
Matt Wolf  
Patricia Wright  
Beverly Wyckoff  
The Yanyo Family Fund  
Betty Yarboro  
Rosemary and Smedes York  
Grant Young

\$50-\$249

Anonymous  
Emily Almasy  
AmazonSmile Foundation  
Carol Anders  
Patricia and Kenneth Anderson  
Jeffrey and Tori Arens  
Amy Armstrong  
Merritt Atkins  
Jess Aylor  
Mary-Ann Baldwin  
Michelle Ball  
Phyllis Ballenger  
Brooke Banson  
Evelyn Barber  
Paige Barnett  
Beaufort County Service Unit  
Joanne Bechard  
Lisa and Dan Behanna  
Louise D. Benner  
Janet A. Bentley  
Anna Bickley  
Diana Bing  
Dorothia and Geff Bitler  
Mel Black  
Colleen Boudreau  
Teri and Mike Breci  
Julie Broughton  
Kim and Cory Brundage  
Elizabeth Bryan  
Heidi and Thomas Burkett  
Perrin and Jeff Burton  
Julia and Eddie Caldwell  
Kimberly A. Cameron  
Carolyn S. Carroll  
Linda Carter  
Susan M. Carter  
Taylor Cheek  
Brian Ciaverella  
City Barbeque  
City of Durham Seven Stars Campaign  
Deborah Clarke  
Tamara C. Clark  
Angela Cottle  
Beverly Cowdrick  
Ellis and Bettsy Cowling  
Laura Cox  
Mary Cox  
Cathy Craft  
Betty Craig  
Craven County Service Unit 618  
Craven County Service Unit 619  
Byinna Crowder  
Shellie Culler  
Rebecca Daniels

Ryan Davis  
John Day  
Barbara Deaton  
Marion E. Deerhake  
Betty P. Dennis  
Hugh A. Devine  
Lorna DeWalle  
Paulette Dillard  
Cathie Dillon  
Meredith Dockery  
Kristi Doeblor  
Rachel Driscoll  
Durham County, Area 10  
Durham County, Area 11, Service Unit 215  
Jennifer and Paul Elam  
Carrie Elliott  
Karin Emenheiser  
Lon F. Everett  
Sandra M. Fain  
Vonda Farrow  
Cindy B. Fink  
Julia Fiore  
Anne and Carl Flick  
Jennifer and James Flint  
Kacie and Brian Fore  
Erica Foster  
Maria and Daryl Fry  
Jamie Gerald  
Alexander Gettinger  
Julie and Shawn Gillen  
Tracey Ginn  
Girl Scout Troop #13  
Girl Scout Troop #16  
Girl Scout Troop #17  
Girl Scout Troop #41  
Girl Scout Troop #47  
Girl Scout Troop #49  
Girl Scout Troop #115  
Girl Scout Troop #243  
Girl Scout Troop #496  
Girl Scout Troop #508  
Girl Scout Troop #527  
Girl Scout Troop #614  
Girl Scout Troop #882  
Girl Scout Troop #894  
Girl Scout Troop #1092  
Girl Scout Troop #1119  
Girl Scout Troop #1214  
Girl Scout Troop #1274  
Girl Scout Troop #1391  
Girl Scout Troop #1512  
Girl Scout Troop #1658  
Girl Scout Troop #1796  
Girl Scout Troop #1799

Girl Scout Troop #1806  
Girl Scout Troop #1860  
Girl Scout Troop #1921  
Girl Scout Troop #3070  
Girl Scout Troop #3195  
Girl Scout Troop #3256  
Girl Scout Troop #3291  
Girl Scout Troop #4021  
Girl Scout Troop #4350  
Girl Scout Troop #4791  
Girl Scout Troop #7000  
GlaxoSmithKline Employee Campaign  
Barbara D. Goldman  
Melanie Goodwin  
Nikki Goss  
Gregory Poole Equipment Co.  
Halifax-Northampton Service Unit  
M. Gene Hall  
David Harrigan  
Nancy Hartzell  
Madonna Hayes  
Jennie and Wilson Hayman  
Shawn R. Headley  
Elizabeth Healey  
Jill Heath  
Amy Hertel  
Kathy Higgins  
Clare Highfield  
Lois R. Hirschman  
Tracy E. Holden  
Sarah Holsapple  
Diane Holt  
Kimberly and Jonathon Holt  
Honeywell International  
Jan B. Hoomani  
Julie Hopfer  
Diane Horne  
Ellen Horner  
Seab Howard  
Mary Lynn Howie  
Katharine Hoyt  
HP  
Laura Hulsey  
Michelle Hylton  
Dana Jennings  
Nancy and Randy Jirtle  
Louise Johanson  
Tara Joines  
Angela & David Jones  
Charlotte A. Jones-Roe  
Wesley and Brenda Jones  
Shlylaja Karimanyne  
Kim Kerstein

Carie Kimbrough  
Barbara Ann Koch  
Carrie Kolwyck  
Monica and David LaLiberte  
Samuel A. Laurie  
Jim Laverty  
Barbara Lee  
Phyllis H. Leimer  
Christine Lennon  
Helen B. Leverton  
Vickie S. Lewis  
John Libby  
Laura Lindsey-Boltz  
Christy Lineback  
Jenny Lischer  
Melissa Maloney  
Carla Mantilla  
Lauren Marsalo  
Martin County Service Unit 634  
Emily Martine  
Mandy and R.B. Matson  
Karen McCall  
Nate McGaha  
Ella McGaughey  
Meisha McGeorge  
Nancy McGuire  
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Debbie Morgan  
Sheila Morin  
Richard Morris  
Jill Moulson  
Jeanne Munoz  
Elizabeth Neese  
Marty Nelson  
Network for Good  
Katherine and Phil Neuhart  
New Hanover County Service Unit 601  
Loriann Nicolicchia  
Shannon O'Donnell  
Jennifer Ogan  
Cheryl Olive  
Cyndi S. O'Niel  
Onslow County, Area 75  
Donna Oxendine  
Sharon Page

Thanks to the dedication and commitment of more than 9,000 volunteers, Girl Scouts - North Carolina Coastal Pines is able to deliver mission-focused programming and leadership opportunities to girls throughout the council's 41 counties. Investment in volunteer training, support, and appreciation is a core part of our strategic priorities. Program year highlights included:

- Expanded online training including web-based modules for service unit and troop volunteers.
- Enhanced new co-leader support including in-person training opportunities offered alongside digital training.
- New technology designed to enrich and expand the capacity, knowledge, and skills of volunteers including the online Volunteer Toolkit.
- New training modules covering topics such as the Girl Scout Leadership Experience, troop banking, and outdoor training and safety.



Molly Painter	Marlene and Nathan Sanges	Amy Strecker	Joe Warena
Melissa Parsons	John Sanner	Lisa Strickland	Sarah Watts
Shawna Peaks (The Peaks Family)	AnneMarie Sapko	Karen Stump	Kara Weems
Les Pearce	Lisa Schiller	Nancy Sumner	Lynn Weller
Linda Peedin	Molly Schneider	Superior Medical Equipment	Andrea J. Wenger
Alice S. Pelland	Lori Schueler	Teradata Cares	Jennifer Werner
Don R. Perry	Scotland County Service Unit	Alexa Tesoriero	Ruth West
Karl E. Petersen	Kara Seifert	Laura Thomas	Kristin Westbrook
Sharon Poindexter	Susan Sept	Shinica Thomas	William Wetsel
Nancy Proia	Judith C. Shaffer	Curt Tilly	Ray Wheeler
Heather Ragosta	Nadia Sheppard	Debora Todd	Whiteville Civitan Club, Inc.
Billie Redmond	Daewoo Shin	Nancy Toppin	Betty and Kenneth W. Wilkins
Vicki Rees	Elizabeth Sinclair	Kelly Trimyer	Sue A. Williams
Tammy Reynolds	Ann H. Smith	United Way of Central Indiana	Cynthia Withers
Richmond County Service Unit	Jeanne M. Smith	United Way of Forsyth County	Stephanie Woodlief-Brown
David Ritchie	Julie Smith	Mary Jo Van Horne	Carter Worthy
Cathi Rivera	Lindsey Smith	Greg and Stacy Van Natten	Sylvia Wrenn
Christian Robinson	Cynthia M. Sortisio and Allison M. Bluj	Stacie Viney	Michelle Wright
Mayme Roettig	Linda and Morris Spil	Barbara Volk	Carl Yeoman
Carolyn Rogers	Melissa Spil	Dawn Wade	Geraldine Young
Jullia Rosdahl	Lisa Stallings	Carol Wagoner	Todd Young
Ann Sager	Ruth Stalvey	WakeMed Gives Employee Campaign	Kasey Yulfo
Sue and Stu Sandberg	Barbara L. Stiles	Kevin Walker	Zoe's Kitchen USA, LLC
Jasmine Sanges	Karen Stinneford	Anna Waller	Robin Zook
			Kristin Zuco

Donations In Memory Of:

In Memory of Ruth Carter  
Marion E. Deerhake

In Memory of Cathryn Creasman  
Beverly Wyckoff

In Memory of Bob Harrington  
Debi L. Willis

In Memory of Paul Hypes  
Superior Medical Equipment

In Memory of Margaret Jackson  
Charlotte A. Jones-Roe

In Memory of Louise Richardson  
White Johnson  
Louise Johanson  
Marion Johnson Church

In Memory of Dolores C. Keller  
Emily K. Hill

In Memory of Helen Leverton  
Ann Sager  
Judith C. Shaffer  
Kelly Trimyer  
Gyan Gupta  
Mandy Matson  
Sharon Page  
Ellis and Bettsy Cowling  
Sarah Ann Dietrich  
Lori Winkelstein  
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In Memory of Helene Mochrie  
Nancy Jirtle

In Memory of Juanita Montgomery  
Joyce Mitchell

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Jeanne M. Smith  
Jedrey Family Foundation, Inc.

In Memory of Myrna Porter  
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In Memory of Heidi E. Stranahan  
Gregory Poole Equipment Co.  
Ellis and Bettsy Cowling  
Sylvia Wrenn  
Phyllis Ballenger

In Memory of Barbara (Bobbie)  
Mabee Weathers  
Ruth Stalvey  
Julie Broughton

Juliette Gordon Low Society Members

We are grateful to the members of our Juliette Gordon Low Society who have made Girl Scouts – North Carolina Coastal Pines a part of their legacies and a beneficiary of their estate plans.

Beverly Cowdrick  
Kristi Doebler  
Cindy B. Fink  
Linda Foreman  
Poonam and Gyan Gupta  
Lois R. Hirschman  
Lisa and Jeffery A.R. Jones  
Marsha Kitter  
Beth M. Norris  
John F. and Wanda Schramm  
Margaret Sirvis  
Cathy Stipe  
Frank and Sue Ann Westmeyer  
Debi L. Willis  
Lori Winkelstein  
Beverly Wyckoff

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Jane Barringer Fund  
Martha Webb Every Girl Everywhere Fund  
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United Way of Cape Fear Area  
United Way of Chatham County  
United Way of Coastal Carolina  
United Way of Cumberland County  
United Way of Franklin County  
United Way of the Greater Triangle  
United Way of Harnett County  
United Way of Lee County

United Way of Martin County  
United Way of Moore County  
United Way of Onslow County  
United Way of Pitt County  
United Way of Richmond County  
United Way of Robeson County  
United Way of Sampson County  
United Way of Scotland County  
United Way of Tar River Region  
United Way of Vance County  
United Way of Wayne County  
United Way of Wilson County



Girl Scouts Help Clear Trails

Girl Scouts from Franklinton, Louisburg, Henderson, Raleigh, Youngsville, and Zebulon, cleared 1,200 feet of trails, raked smooth approximately 600 feet of trail, collected trash, and built a picnic table at Ledge Creek Forest Conservation Area.







## Invest in Girls. Reach for the Stars!

The Starlight Soiree celebrated 100 years of Girl Scouting in central and eastern North Carolina. Over 350 business and community leaders joined together to raise \$244,000 to support our alternative delivery programs which brought the life-changing benefits of Girl Scouting to over 9,000 girls last year at no cost to them.

The event honored **Golden Corral** and **Capitol Broadcasting**, the two visionary investors behind our community outreach troop experience, which delivers a full year of Girl Scout programming at no charge to girls from low-income communities. We are grateful to our corporate partners including presenting sponsor **PNC**, our in-kind sponsors **Centerline Digital** and **Clean Design**, and our planning committee, co-chaired by Susan Garrity, Natalie Perkins, and Hope Whiteford.

For the past 100 years, Girl Scouts has been building confident and engaged women who have made and continue to make a difference in central and eastern North Carolina. Here's to the future of girls!

*Girl Scout Troop #49 out of Durham, NC led the flag ceremony to start the program.*

## Thank you to our Starlight Soiree Auction Donors

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21C Museum Hotel  
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Carolina Core and Barre  
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Carolina Panthers  
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Marion Church  
Lochie Overbey-Coffey  
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and Wellness  
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The Umstead Hotel and Spa  
Elizabeth and Lars von Kantzow  
Walt Disney World  
Martha Webb  
Worth New York  
WRAL  
ZipQuest Waterfall & Treetop  
Adventure  
Zulu Nyala Group

*Debra Morgan of Capitol Broadcasting (left) and Lance Trenary of Golden Corral with CEO Lisa M.K. Jones.*

“Supporting Girl Scouts is an important investment today because it improves the quality of life for your entire community. The more Girl Scouts you have in your community the better your community is going to be.”

– EASTER MAYNARD, IMC DIRECTOR OF COMMUNITY INVESTMENT AND GOLDEN CORRAL BOARD MEMBER





The logo for GSNCCP (Girl Scouts of the Northern California Council for the Central Coast Program) is a green circular emblem with the letters 'gsnccp' in white lowercase font.

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